

# CAMBRIA COMMUNITY HEALTHCARE DISTRICT

OPERATING BUDGET
Fiscal Year 2024-2025



2535 MAIN STREET, CAMBRIA, CA 93428 | (805) 927-8304

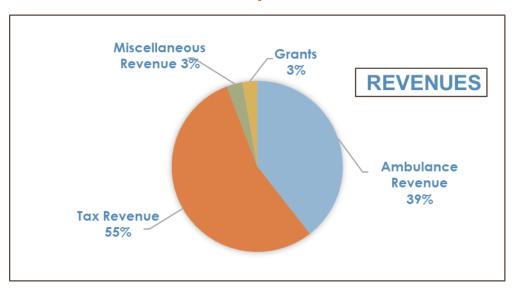
#### **BUDGET SUMMARY**

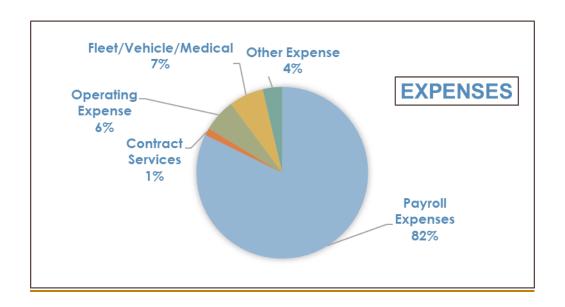
| Budget Summary 2024/25        |               |   | Comparison to 2023/24 Projections |   |          |      |  |
|-------------------------------|---------------|---|-----------------------------------|---|----------|------|--|
| Ambulance Revenue             | \$969,371     | Χ | Increase                          |   | Decrease | 4%   |  |
| Tax Revenue                   | \$1,344,427   | Χ | Increase                          |   | Decrease | 4%   |  |
| Miscellaneous Revenue         | \$74,015      | Χ | Increase                          |   | Decrease | 5%   |  |
| Payroll Expenses              | (\$1,966,280) | Χ | Increase                          |   | Decrease | 8%   |  |
| Contract Services             | (\$32,645)    | Χ | Increase                          |   | Decrease | 1%   |  |
| Operating Expenses            | (\$147,800)   |   | Increase                          | Χ | Decrease | -34% |  |
| Fleet/Vehicle/Medical Expense | (\$155,775)   | Χ | Increase                          |   | Decrease | 35%  |  |
| Other Expense                 | (\$87,600)    |   | Increase                          | Χ | Decrease | -22% |  |
| Other/Grant Income            | \$68,800      |   | Increase                          | Χ | Decrease | 52%  |  |

- Ambulance revenue is budgeted to increase by 4% compared to 2023/24 projections. Revenue sources and adjustments contributing to the increase are a reimbursement rate increase through Medicare, and a decrease in accounts receivables sent to collections or written off to bad debt. A decrease of (48%) for the expense line item, Adjustment -Sent to Collections is due to a new law AB-716, requiring ambulance operators not to exceed Medi-Cal or Medicare rates for service fees. Tax revenue is budgeted to increase, San Luis Obispo County is projecting a 4% increase in tax revenue in 2024/25.
- Miscellaneous revenues are projected to increase by 5%, revenues included in this category are AMR Monterey subcontractor fees, Cal-Trans is projecting the reopening of Highway One through to Monterey County in the early summer of 2024, which in turn increases tourism and additional dispatches to the area. Additionally, with the planned purchase of a new ambulance, the District will place the ambulance unit into service and surplus unit 20, thereby increasing misc. income line item.
- Payroll expense is proposed to increase by 8%. In April 2024, the District implemented a new management structure resulting in a decrease in Administration payroll costs and by utilizing field Paramedics in the new roles of Operations Manager and Operations Supervisors an increase in full-time costs. By the latter part of 2023/24, all full-time positions were filled, and employees began receiving benefits such as insurance, uniforms, and pension contributions. On July 1, 2024, full-time employees will receive a scheduled 4% salary increase following the 2023/26 SEIU union contract.
- Contract services have increased by 1%. The District has contracted with Cal-Tec Computers to provide 24-hour IT monitoring and computer backup services, increasing line item Other by \$3,500.
- Operating expense is proposed to decrease by (34%). In 2023/24 the District completed the
  required repairs to meet current fire codes, routine facility repairs are budgeted in the new year. In
  addition, Election costs of \$10,000 are included for Board of Director positions.
- Fleet/Vehicle/Medical expense is proposed to increase by 35%. The District is projecting the new ambulance to be in service this fiscal year, the down payment of \$45,000 will be offset by grant funding. Medical Equipment & Supplies are in line with previous years' expenses.
- Other expense reflects a (22%) decrease, initial Bond expenses were expensed in 2023/24.
- The Cambria Healthcare District Trust received \$45,000 through community donations to assist in the down payment for the new ambulance, in addition, a grant application will be submitted to the Cambria Community Council representing 15% remaining balance for the new unit.

### **BUDGET SUMMARY CONTINUED**

### **Revenue and Expense Overview**





### **Mission Statement**

Our mission is to improve the health of district residents by providing emergency services, enhancing access to care, and promoting wellness.

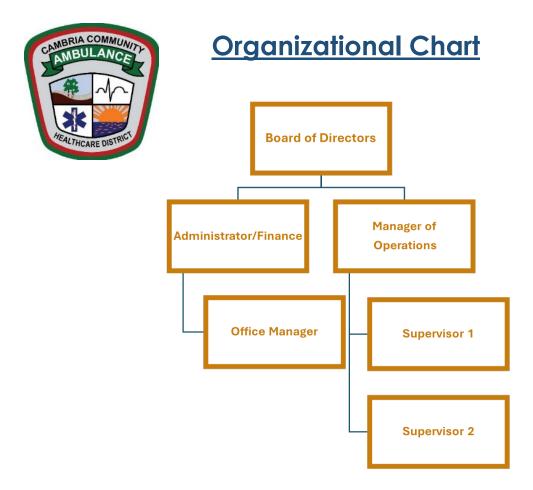
### **About Us**

The Cambria Community Healthcare District is a public, tax and fee-supported Special District in Cambria, California. The District operates an Advanced Life Support ambulance (ALS) service and provides community health education.

We are a highly trained team of Paramedics/EMTs and Staff dedicated to providing the highest level of pre-hospital care with sensitivity, compassion, integrity, and quality, 24 hours, a day, 7 days a week.

The Cambria Community Healthcare District (CCHD) provides emergency 911 ambulance transportation for the communities of Cambria, San Simeon, and the rural areas of the north coast, in addition, to serving San Luis Obispo County through a mutual aid system.





### **Board Members:**

Our District is governed by a 5-member Board of Directors elected to serve by the people. Elected Board members serve a 4-year term.

### **Staff Members:**

Our District employs an Administrator/Finance, Manager of Operations, Office Manager, (2) Operation Supervisors (6) full-time Paramedics (6) EMTs, and (12) part-time Reserves.



### CAMBRIA COMMUNITY HEALTHCARE DISTRICT FINAL BUDGET

July 1, 2024- June 30, 2025

|  | Last Year 2022/2023    |                        | Current Year 2023/2024 |                        | 2024/2025              |                        | % Change        |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------|
|  | Revised                |                        | Revised                |                        | Preliminary Final      |                        |                 |
|  | Actual                 | Budget                 | Projected              | Budget                 | Budget                 | Budget                 | 2023/2024       |
| REVENUES                                   |                        |                        |                        |                        |                        |                        |                 |
| Ambulance Revenue                          |                        |                        |                        |                        |                        |                        |                 |
| Ambulance Income                           | 3,515,662              | 3,357,762              | 3,674,604              | 3,884,181              | 4,005,318              | 3,821,588              | 4%              |
| Adjustment to Ambulance - CONTRA           | (2,637,956)            | (2,493,138)            | (2,724,709)            | (2,909,386)            | (2,969,933)            | (2,833,697)            | 4%              |
| Adjustments - Sent to Collections          | (50,867)               | (16,000)               | (17,100)               | (56,000)               | (10,520)               | (11,520)               | -48%            |
| Adjustments - to Bad Debt                  | (22,170)               | (12,000)               | (6,350)                | (24,000)               | (6,000)                | (7,000)                | 9%              |
| Ambulance Revenue Totals:                  | 804,669                | 836,624                | 926,445                | 894,795                | 1,018,865              | 969,371                | 4%              |
| Tax Revenue                                |                        |                        |                        |                        |                        |                        |                 |
| SLO County - General Tax                   | 626,024                | 600,453                | 643,309                | 643,309                | 683,000                | 669,041                | 4%              |
| SLO County - Special Tax                   | 629,100                | 631,555                | 650,160                | 650,160                | 665,000                | 675,386                | 4%              |
| Tax Revenue Totals:                        | 1,255,124              | 1,232,008              | 1,293,469              | 1,293,469              | 1,348,000              | 1,344,427              | 4%              |
| Miscellaneous Revenue                      |                        |                        |                        |                        |                        |                        |                 |
| Monterey Contract                          | 43,500                 | 36,000                 | 44,000                 | 46,000                 | 42,000                 | 44,000                 | 0%              |
| Rental Income                              | 1,200                  | 1,200                  | 1,200                  | 1,200                  | 1,200                  | 1,200                  | 0%              |
| Misc. Income/Standby Event                 | 5,871                  | 1,200                  | 15,137                 | 6,000                  | 24,200                 | 24,200                 | 37%             |
| GEMT Reimbursement                         | 46,886                 | -                      | 2,802                  | 50,000                 | -                      | -                      | 0%              |
| Bad Debt Recovery                          | 6,126                  | 10,800                 | 4,966                  | 8,000                  | 2,850                  | 2,850                  | -74%            |
| Interest Income                            | 1,289                  | 632                    | 1,942                  | 1,350                  | 1,765                  | 1,765                  | -10%            |
| Donations/Grant Income                     | 100                    | 30,000                 | -                      | -                      | -                      | -                      | -               |
| Misc. Revenue Totals:                      | 104,972                | 79,832                 | 70,047                 | 112,550                | 72,015                 | 74,015                 | 5%              |
| REVENUE TOTALS                             | 2,164,765              | 2,148,464              | 2,289,961              | 2,300,814              | 2,438,880              | 2,387,813              | 4%              |
|  | , ,                    | , ,                    | , ,                    | •                      | , ,                    | , ,                    |                 |
| EVDENCES                                   |                        |                        |                        |                        |                        |                        |                 |
| EXPENSES Payroll Expenses                  |                        | T                      |                        |                        | Π                      |                        |                 |
| Administration                             | 259,185                | 240,000                | 217,210                | 286,582                | 185,040                | 185,040                | -17%            |
| Full Time Paramedic/EMT                    | 596,036                | 648,018                | 689,685                | 781,624                | 918,000                | 918,000                | 25%             |
| Part Time Paramedic/EMT                    | 304,003                | 274,901                | 208,101                | 136,715                | 168,000                | 168,000                | -24%            |
| Payroll Tax Expense                        | 51,181                 | 34,884                 | 64,315                 | 69,460                 | 64,800                 | 64,800                 | 1%              |
| Employee Medical/Dental                    | 172,515                | 160,200                | 203,975                | 204,000                | 210,000                | 210,000                | 3%              |
| CalPERS Pension Expense                    | 127,102                | 130,780                | 120,770                | 130,000                | 100,400                | 100,400                | -20%            |
| Unfunded Accrued Liability                 | 165,515                | 148,320                | 153,590                | 155,076                | 155,040                | 155,040                | 1%              |
| Uniform                                    | 7,761                  | 6,000                  | 6,447                  | 9,000                  | 9,000                  | 9,000                  | 28%             |
| Workers Comp Insurance                     | 35,961                 | 37,797                 | 50,350                 | 53,432                 | 51,000                 | 51,000                 | 1%              |
| Retiree Health                             | 94,516                 | 87,780                 | 101,921                | 95,400                 | 105,000                | 105,000                | 3%              |
| Payroll Expense Total:                     | 1,813,775              | 1,768,680              | 1,816,364              | 1,921,289              | 1,966,280              | 1,966,280              | 8%              |
| Contract Services                          |                        |                        |                        |                        |                        |                        |                 |
| Accounting                                 | 13,240                 | 30,000                 | -                      | -                      | -                      | -                      | 0%              |
| Audit Fees                                 | 31,480                 | 18,000                 | 16,000                 | 30,500                 | 10,000                 | 10,000                 | -60%            |
| Billing Services                           | 8,400                  | 7,200                  | 5,734                  | 8,400                  | 8,400                  | 8,400                  | 32%             |
| Other                                      | 17,848                 | 13,650                 | 4,650                  | 14,500                 | 7,620                  | 7,620                  | 39%             |
| D : 0 :                                    |                        |                        |                        |                        |                        |                        |                 |
| Payroll Services  Contract Services Total: | 7,000<br><b>77,968</b> | 6,000<br><b>74,850</b> | 6,077<br><b>32,461</b> | 7,400<br><b>60,800</b> | 6,625<br><b>32,645</b> | 6,625<br><b>32,645</b> | 8%<br><b>1%</b> |



# CAMBRIA COMMUNITY HEALTHCARE DISTRICT PROPOSED FINAL BUDGET July 1, 2024- June 30, 2025

| Last Year 2022/2023                   |   | Current Year 2023/2024     |  | 2024/2025      |   | % Change          |
|---------------------------------------|---|----------------------------|--|----------------|---|-------------------|
|                                       | Revised   |                            | Revised  | Preliminary    | Final   | F                 |
| Actual                                | Budget  | Projected                  | Budget   | Budget         | Budget  | From 2023/2024    |
|                                       |   |                            |  |                |   |                   |
| 402                                   | _   | 11 488                     | 19 500   | 22 640         | 9 740   | -18%              |
|                                       | 6.000   |                            | ,  |                | ,   | 35%               |
| -                                     | -   | -,                         | -  |                |   | 100%              |
| 14.834                                | 18.000  | 58.760                     | 50.000   |                |   | -390%             |
| ,                                     | ,   | 16,936                     | ,  |                | ,   | -41%              |
|                                       |   |                            |  |                | 39,000  | -14%              |
| 17,071                                | 6,000   | 11,013                     | 6,000  | 6,000          | 6,000   | -84%              |
| 23,283                                | 14,400  | 19,818                     | 15,000   | 19,500         | 19,500  | -2%               |
| 960                                   | 960   | 960                        | 960  | 960            | 960   | 0%                |
| 762                                   | 600   | 3,664                      | 3,000  | 5,400          | 5,400   | 32%               |
| 28,197                                | 19,200  | 28,642                     | 25,000   | 29,000         | 29,000  | 1%                |
| 146,513                               | 125,580   | 198,343                    | 182,299  | 160,700        | 147,800   | -34%              |
|                                       |   |                            |  |                |   |                   |
| _                                     | _   | _                          | _  | 45 000         | 45 000  | 100%              |
| 841                                   | _   | 1 089                      | 1 000  |                | ,   | 1%                |
| -                                     | 36,000  | ·                          | ·  |                |   | 3%                |
| 00,002                                | 00,000  | 02,120                     | 42,000   | 00,000         | 00,000  | 0,0               |
| 10 730                                | 6,000   | 7 631                      | 6 000  | 8 000          | 8 000   | 5%                |
| -,                                    | ·   |                            | ,  |                | ,   | 3%                |
|                                       |   |                            |  |                |   | 3%                |
| - 0,721                               | -   |                            |  |                |   | 7%                |
| 1 064                                 | 1 543   |                            |  |                |   | 53%               |
| , ,                                   | ,   |                            |  |                |   | 10%               |
| 00,210                                | 00,000  | 04,014                     | 00,000   | -              | -   | 1070              |
| 122,328                               | 111,943   | 102,599                    | 121,064  | 157,275        | 155,775   | 35%               |
| T                                     |   |                            |  |                |   |                   |
| 2.460                                 | 2 400   | 2 600                      | 2 500  | 2 600          | 2 600   | 20/               |
| , , , , , , , , , , , , , , , , , , , | 2,400   |                            |  |                | ,   | -2%               |
|                                       | 1 200   |                            |  |                |   | -28%              |
| ·                                     |   |                            |  |                | ,   | -119%<br>49%      |
| ·                                     | 13,200  |                            |  |                |   | 49%<br>0%         |
| ·                                     | 1 296   |                            | ·  |                |   | 20%               |
| ·                                     |   | •                          | ·  |                |   | -22%              |
| 10 1,0 17                             | 10,000  | 101,010                    | 10,000   |                | 01,000  |                   |
| 2,265,532                             | 2,099,139   | 2,256,815                  | 2,331,452  | 2,410,500      | 2,390,100   | 6%                |
|                                       |   |                            |  |                |   |                   |
| (100,767)                             | 49,325  | 33,146                     | (30,638)   | 28,380         | (2,287)   | 1549%             |
|                                       |   |                            |  |                |   |                   |
| 204 620                               |   |                            |  |                |   |                   |
| , , , , , , , , , , , , , , , , , , , | -   | -<br>45 570                | -<br>55 900  | 45,000         | 68 800  |                   |
|                                       | -   |                            | ·  | -,             | •   | 52%               |
| 221,036                               | -   | 40,012                     | 55,000   | 45,000         | 00,000  | 32 7 <sub>0</sub> |
| 120,269                               | 49,325  | 78,718                     | 25,162   | 73,380         | 66,513  |                   |
|                                       | 402 5,958 - 14,834 12,626 42,420 17,071 23,283 960 762 28,197 146,513  - 841 39,592 10,730 5,161 6,721 - 1,064 58,219  122,328  3,160 47,216 13,853 17,995 21,331 1,393 104,947  2,265,532  (100,767)  204,620 16,415 221,036 | Actual Revised Budget  402 | Actual         Revised Budget         Projected           402         -         11,488           5,958         6,000         2,728           -         -         -           14,834         18,000         16,936           42,420         42,420         44,334           17,071         6,000         11,013           23,283         14,400         19,818           960         960         960           762         600         3,664           28,197         19,200         28,642           146,513         125,580         198,343 | Revised Budget | Revised   Budget   Projected   Budget   Budget   Budget | Revised Budget    |



## CAMBRIA COMMUNITY HEALTHCARE DISTRICT PROPOSED FINAL BUDGET July 1, 2024- June 30, 2025

### **Asset Payments - Cash Flow 2024-2025**

| 120,269 | 49,325                                      | 78,718  | 25,162   | 73,380  | 66,513  |
|---------|---|---|--|---|---|
|         |   |   |  |   |   |
|         |   |   |  |   |   |
| 35,981  | 35,981                                      | 35,981  | 35,981   | 24,534  | 24,534  |
| 18,869  | 18,869                                      | 20,108  | 20,108   | 5,035   | -   |
| 20,800  | 20,800                                      | 44,153  | 44,153   | 44,153  | 44,153  |
|         |   |   |  | 16,000  | 16,000  |
| 75,650  | 75,650                                      | 100,242   | 100,242  | 89,722  | 84,687  |
| 44,619  | (26,325)                                    | (21,524)  | (75,080)   | (16,342)  | (18,174)  |
|         | 35,981<br>18,869<br>20,800<br><b>75,650</b> | 35,981 35,981<br>18,869 18,869<br>20,800 20,800<br><b>75,650 75,650</b> | 35,981 35,981 35,981<br>18,869 18,869 20,108<br>20,800 20,800 44,153<br><b>75,650 75,650 100,242</b> | 35,981 35,981 35,981 35,981<br>18,869 18,869 20,108 20,108<br>20,800 20,800 44,153 44,153<br><b>75,650 75,650 100,242 100,242</b> | 35,981 35,981 35,981 35,981 24,534 18,869 18,869 20,108 20,108 5,035 20,800 20,800 44,153 44,153 44,153 16,000 75,650 75,650 100,242 100,242 89,722 |

1. Zoll Monitors - Loan payoff 6/1/2025
2. Ambulance Unit 20 - Loan payoff 6/18/2024
3. Ambulance Unit 22 Loan payoff 7/1/2028
4. Ambulance Unit 23 Loan payoff 12/1/2030
\*New Item in Budget

### Cambria Community Healthcare District Proposed Budget 2024-2025

Project/Purchase

| P   | Project Title: Unit #23 Ambulance   |  |                   |                     |  |  |  |  |  |
|---|---|--|-------------------|---------------------|--|--|--|--|--|
| D   | <b>Description:</b> Purchase of 2025 Ford E350 CCL 150 Type III Ambulance |  |                   |                     |  |  |  |  |  |
| A   | <b>Amount:</b> \$283,000  |  |                   |                     |  |  |  |  |  |
| F   | <b>Funding</b> □ Reserve ⊠ Grant Revenue \$45,000 ⊠ Financing             |  |                   |                     |  |  |  |  |  |
| S   | Source: Use CCHD Trust Account \$214,200                                  |  |                   |                     |  |  |  |  |  |
|   |   |  | \$23,800 Cambria  | 5-year loan payable |  |  |  |  |  |
|   |   |  | Community Council | , ,                 |  |  |  |  |  |
| Cost Considerations: The District placed an order for a CCL 150 Ambulance in February of 2023,            |   |  |                   |                     |  |  |  |  |  |
| including a Stryker Power Load System with a gurney. The new unit will be placed into service as a first- |   |  |                   |                     |  |  |  |  |  |
| out response ambulance unit in addition to unit 22. The downpayment for the new unit will be funded       |   |  |                   |                     |  |  |  |  |  |

including a Stryker Power Load System with a gurney. The new unit will be placed into service as a first-out response ambulance unit in addition to unit 22. The downpayment for the new unit will be funded through the generous support of our community, donations were received in the amount of \$45,000 and are held in a trust account until delivery of the unit. In addition, the District will submit a grant application to the Cambria Community Healthcare District for 15% of the new unit's remaining principal balance due.

**Timeline for Project or Purchase:** Estimated delivery February 2025

**Expense Category:** Fleet/Vehicle Expense

**Relation to District Objectives:** Objective #1 – Deliver the highest possible quality of service as measured by (1) achieving response time of 10 minutes or less; (2) having robust capabilities (personnel and equipment); (3) delivering high quality care onsite and in-transit.

|        | Project Title           | : Facility Ballot      | Measure               |                |
|--------|-------------------------|------------------------|-----------------------|----------------|
| VERY   | <b>Description:</b> Fac | cility Replacement Pro | ject – Ballot Measure |                |
| VOTE   | <b>Amount:</b> \$25,000 | 0                      |                       |                |
| COUNTS | Funding                 | ☑ Operating            | ☐ Grant               | ☐ Reserves Use |
|        | Source:                 | Revenue - \$25,000     | Revenue               |                |
|        |                         |                        |                       |                |

**Cost Considerations:** In March 2024 the Board of Directors approved moving forward with placing a General Obligation Bond on the November 2024 ballot to secure funds needed to replace the District's aging ambulance station. The District facility is a 67-year-old building and no longer provides a safe and healthy work environment for our Emergency Medical crews or staff. The proposed budget expense will cover costs of San Luis Obispo County election filing fees and bond advisory legal costs.

Timeline for Project or Purchase: July 2024 – November 2025

**Expense Category:** Other Expense - Bond

**Relation to District Objectives:** To continue to provide the best possible local emergency medical care and ambulance transports for decades.

#### **COMMUNITY GRANT & DONATION FUNDING**

| CCHD 501c3 Trust Account  | Prior Year Reserve (Donations) |
|---------------------------|--------------------------------|
| New Ambulance Unit 23     | \$45,000                       |
| Submit Grant Application  |                                |
| Cambria Community Council | \$23,800                       |
| Total Grant & Donations   | \$68,800                       |



### A Long-Lasting and Meaningful Way to Make a Difference in the Health and Safety of Our Community.

The Cambria Community Healthcare District serves on the front lines of healthcare, providing ambulance services to Cambria, San Simeon, and the rural areas of the north coast, and serves the County through a mutual aid system.

Donations to the Cambria Community Healthcare District Trust can only be used to support the District's vital capital and equipment needs and provide Community education.

We thank our Community for their ongoing support!